

Creditor Control of Environmental Activity: The Role of Liquidation Value

Jason (Pang-Li) Chen
Drexel University

Introduction

- I study how creditors influence their borrowers' environmental activity.
- Poor environmental practices may cause contamination reducing liquidation value.
- Costly for creditors because:
 - (1) Creditors sell assets to recover their claim
 - (2) Diminished liquidation value reduces creditors' bargaining power
- **Prediction:** Creditor control leads to better environmental outcomes when contamination has a large adverse effect on liquidation value.
- **Important:** Banks are under pressure to *exit* polluting industry. Removing bank debt from polluting firms' capital structure can have negative consequences on the environment if banks' *voice* improves environmental practices

Empirical Strategy

Bona fide prospective purchaser(BFPP):

- Passed in December 2001, BFPP exempts a purchaser from cleanup liability if the purchaser:
 - (1) Does due diligence prior to the purchase
 - (2) Takes *reasonable steps* to limit releases after the purchase
- BFPP defense only applies to CERCLA and not RCRA $\Rightarrow$ BFPP protects the value of contaminated assets that are only exposed to CERCLA.
- Treated (control) group = Industries *less (more)* exposed to RCRA.
- Compare response to BFPP when there is high and low creditor control

Non-violators: The effect of BFPP is ambiguous because for firms acquiring land, BFPP creates incentives to take *reasonable steps* to limit pollution.

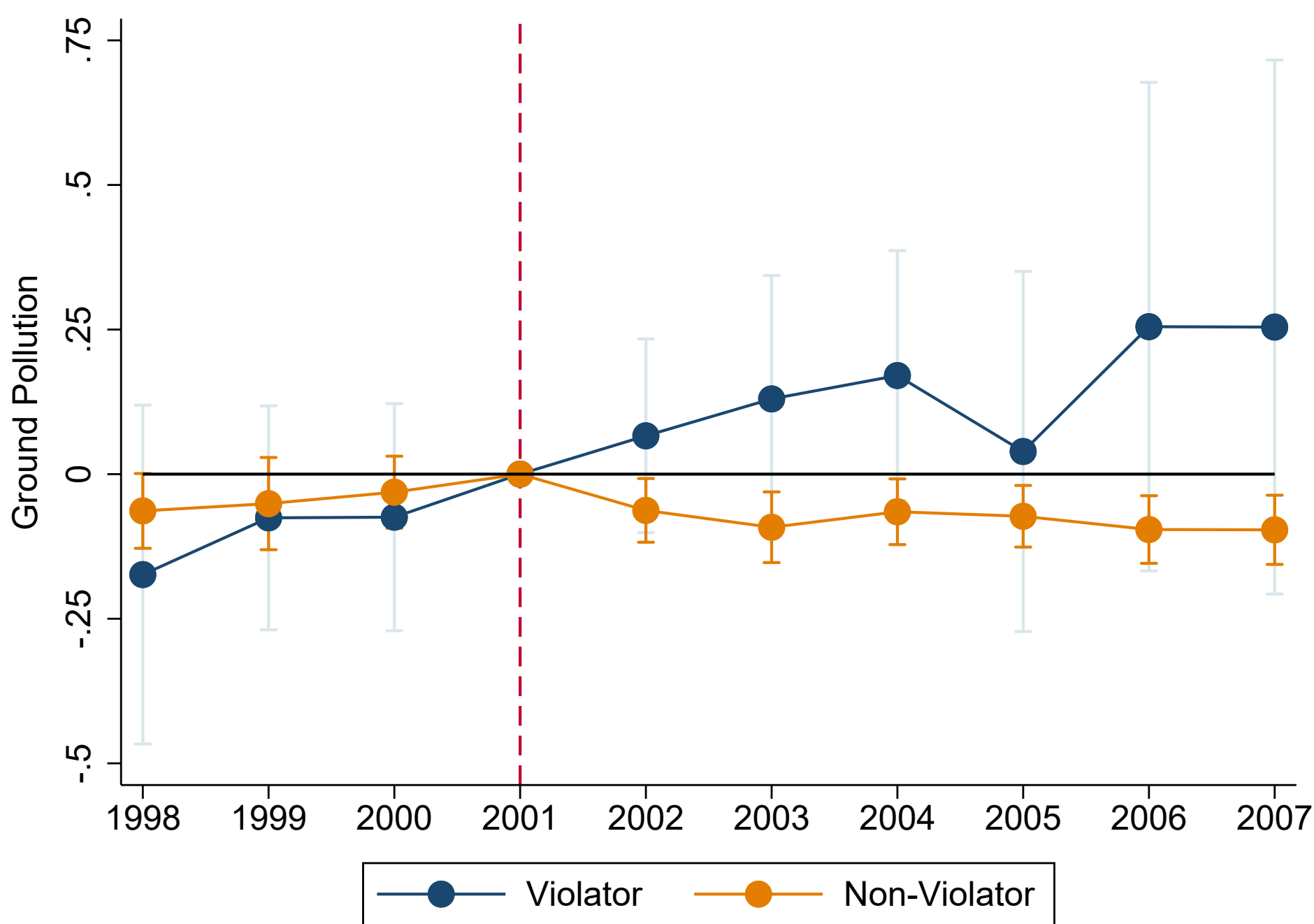
Violators: Post BFPP, BFPP protected pollution $\uparrow$ because (1) adverse effect on asset value is reduced and (2) $\uparrow$ creditors control leads to increased divestiture and reductions in firms' expansion such as M&A

Triple-Difference Specification

- $y = \beta_1 Viol \times BFPP \times Post + Other\ vars + FEs + \epsilon$
- $y = \log(1 + Ground\ Pollution)$
 - *Viol* is an indicator of whether parent company experiences a *new* violation in recent two years
 - *BFPP* equals to one if plant belongs to an industry that is protected by BFPP, and is zero otherwise
 - *Post* is an indicator of whether year is ≥ 2002
 - **Identifying assumption:** The effect of a covenant violation on pollution that is more and less exposed to BFPP protection exhibits parallel trends

Main Results

- $\uparrow$ Saleability of contaminated assets (BFPP) $\Rightarrow \uparrow$ pollution for violators but has little effect on non-violators



Outcome: $\log(1 + Ground\ Pollution)$	(1)	(2)	(3)
$Viol \times BFPP \times Post$	0.308*** (0.087)	0.259*** (0.078)	0.171* (0.088)
Other variables	Yes	Yes	Yes
Plant $\times$ Chem & Parent $\times$ Chem	Yes	Yes	Yes
Chem $\times$ Year FE	Yes	Yes	Yes
Industry $\times$ Year FE	Yes	Yes	Yes
State $\times$ Year FE	No	Yes	Yes
Parent $\times$ Year FE	No	No	Yes

Economic Magnitude

- The effect is 14-25%, **1.5-4** times larger than parent liability protection and reducing lenders' exposure to environmental liability
- Stronger parent liability protection leads to a 5-9% increase in pollution by subsidiaries (Akey and Appel 2021).
- Reducing lenders' environmental liability reduces pollution by 9% (Bellon 2021)

Additional Tests

- $\uparrow$ in pollution is driven by both the intensive and extensive margins of ground pollution
- Placebo tests: No effect on water and air emissions
- Using chemical-level exposure to BFPP instead of industry leads to the same conclusion
- Creditors are more likely to include include environmental information covenants in loan agreements for violating borrowers

Contribution

- ① My findings show that increasing the adverse effect that pollution has on asset value incentives creditors to discipline corporate environmental behavior
- ② Highlight a novel implication of the market for corporate asset: The demand for corporate assets affects how the financial market, particularly creditors, influences corporate environmental policy

